

Laura Hunter – Port of Los Angeles Air Quality Environmental Specialist Jacob Goldberg – Port of Long Beach Manager of Clean Energy and Resiliency



- Each Port maintains Ocean Going Vessel incentive programs:
 - Speed Reduction Incentives
 - POLB Green Flag Program
 - POLA Vessel Speed Reduction Program
 - Clean Ship Incentives:
 - POLB: Green Ship Incentive
 - POLA: Environmental Ship Index
- Green Shipping Corridors
- Technology Advancement Program (TAP)



Environmental Ship Index Program

- ESI is a voluntary international ship indexing program to reward vessels that demonstrate improvement in emissions performance.
- Each participating port develops its own incentive structure based on ESI points.
- Ships earn points by using cleaner technology and practices that reduce emissions beyond the regulatory requirements set by the International Maritime Organization (IMO).
- The aim is to achieve reductions in NOx, SOx and particulates, as well as CO2, by encouraging changes in behavior among ship owners/operators and ports.
- Developed through the International Association of Ports and Harbors' (IAPH) World Ports Climate Initiative (2011).

ESI Incentives - POLB

• POLB: Original Green Ship Incentive (GSI) program (2012) offered \$2,500 per call for ships with Tier II engines and \$6,000 for Tier III engines.

GSI adopted ESI's scoring system July 2021.

• Current POLB Incentive Levels (Total 2024 - \$2,060,400):

• Base: \$600

• Intermediate: \$3,000

• Premier: \$6,000

Additional Tier III Vessel Incentive +\$3,000

ESI Incentives - POLA POLA was the first seaport in North America and the Pacific Rim to implement the ESI incentive program (2012). POLA 2012 Incentive Levels (per call): • ESI Incentive: \$250 - \$1,250 • IMO Tiers: \$750 - \$3,250 POLA Current Incentive Levels (per call): ESI Incentive: \$750 - \$2,500 • IMO Tier III Standards: \$5,000 • TAP Demonstration: \$750 POLA FY 24/25 ESI Incentives: \$751,500

ESI Core (2.0)

- ESI 2.0 will update the baseline for scores to meet increasing levels of regulation and environmental improvement.
- ESI 2.0 expected to begin **January 1, 2027.**
- In addition to calculating NO_x and SO_x emissions, ESI 2.0 will now include updated modules for **Greenhouse Gases**, **Underwater Noise**, and **Innovation**.
- Participating ports will update their Incentive Program scales/payments.
- Soft Launch: Through 2026, participating Ports and Vessels will see both original and 2.0 scores for vessels.

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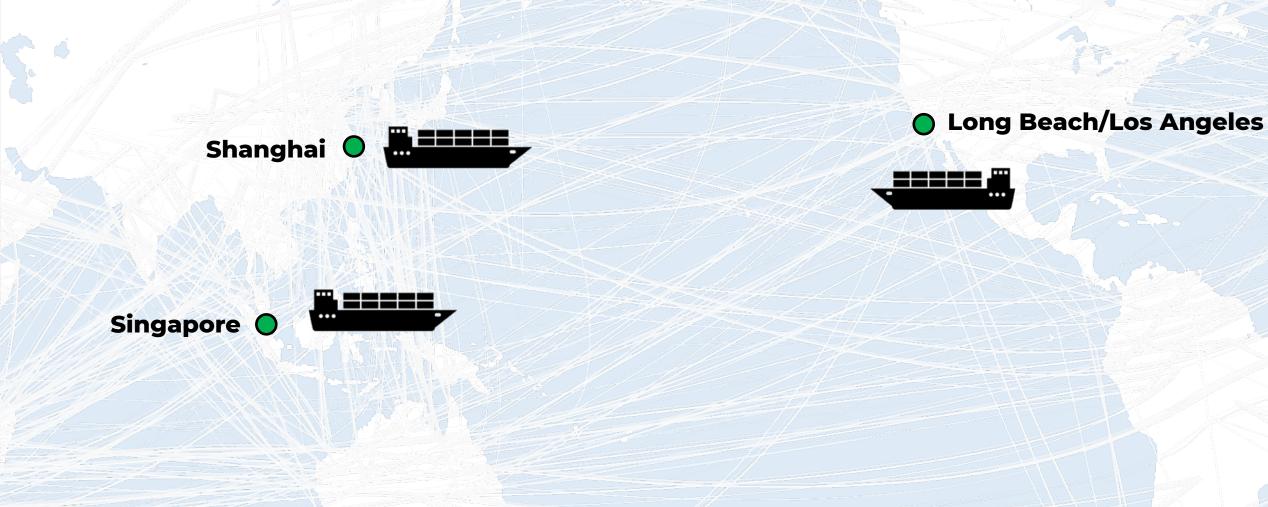


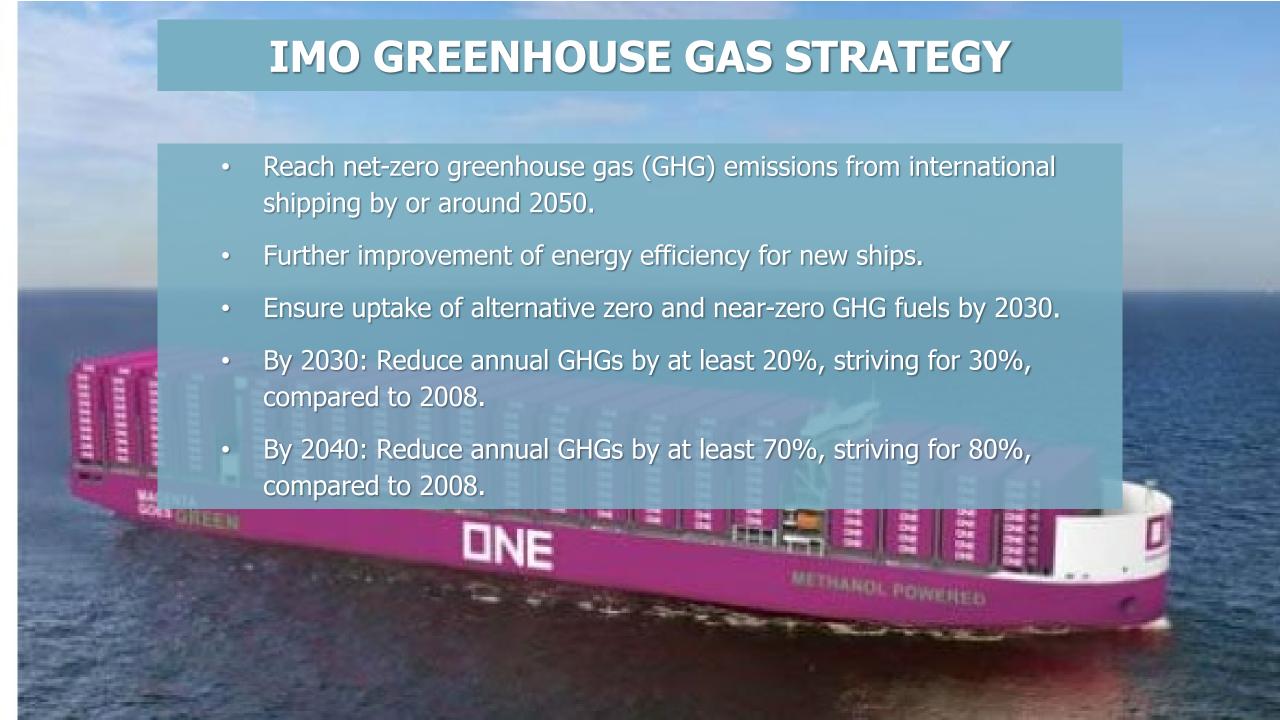
- Once finalized and adopted, the Ports' programs will incorporate ESI 2.0 scoring.
- Considering additional incentive plus-ups:
 - Categories:
 - Different fuel types? Clean technologies?
 - Amounts?



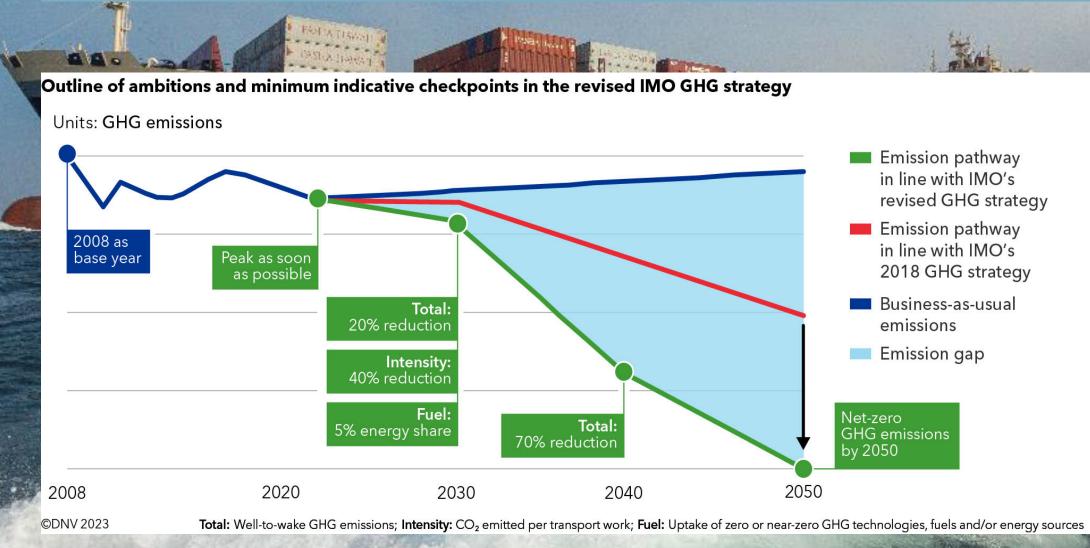
COSCO SHIPPING

GREEN SHIPPING CORRIDORS (GSC)





IMO GHG STRATEGY



MONITORING CLEAN MARINE FUEL TRENDS

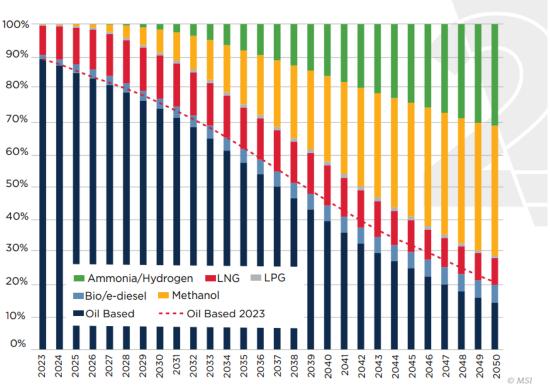


Figure 2.34: Fuel mix (HFO equivalent).

Ship types included: oil and chemical tankers, dry bulk carriers, containerships, LPG, LNG, car carriers, general cargo, ro/ro, ro/pax and cruise.



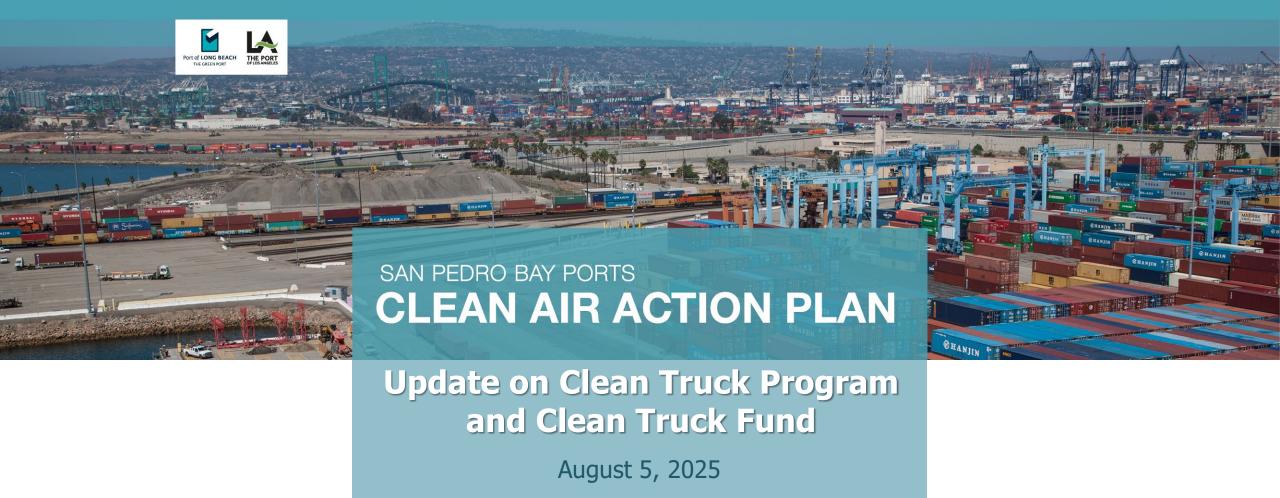




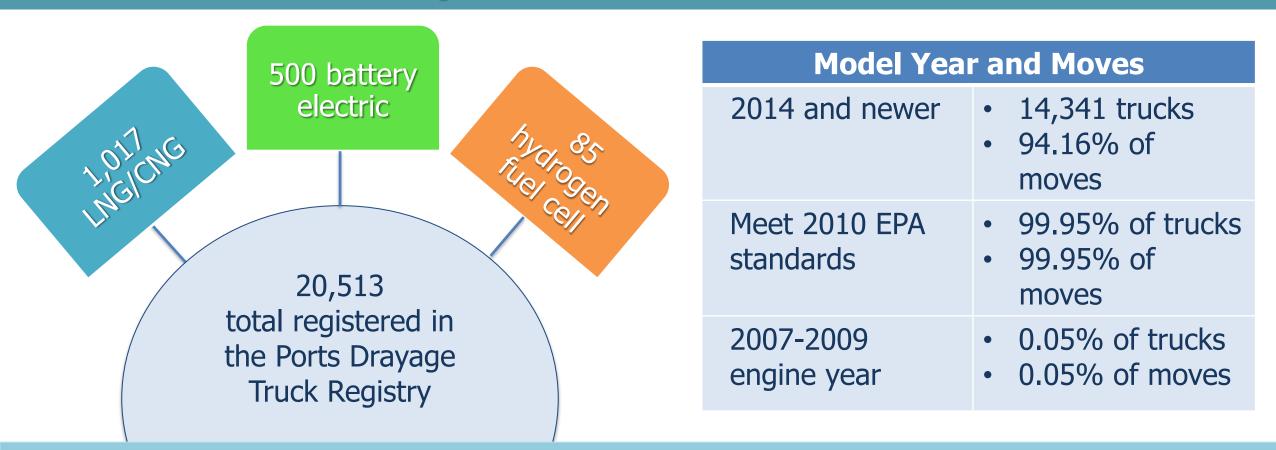
TECHNOLOGY ASSESSMENT

- Clean Fuels Infrastructure Assessment 2.0
 - Meeting with potential fuel and bunkering service providers regarding their plans to meet the demands of clean marine fueling for the GSC.
- A Clean Marine Fuel Bunkering Pilot Project is under development.
 - The Ports are working with C40 Cities to release a Request for Information (RFI).
 - The RFI will inform the direction of the Pilot Project Request for Projects (RFP).





Amber Coluso – Port of Los Angeles Air Quality Environmental Specialist **Diana Thai – Port of Long Beach** Environmental Specialist





Clean Truck Fund (CTF) Rate Status



- Collection began at both Ports on April 1, 2022
- → \$2-4 million collected by each port monthly
- As of May 2025, ~\$252 million has been collected by Ports
- \$141 million allocated to zero-emission (ZE) trucks and infrastructure



CTF Rate Revenue Spending Priorities

- Each Port develops CTF Rate Spending Plans for approval by our respective Board of Harbor Commissioners
 - Both Ports have prioritized truck and infrastructure incentives
 - Both Ports have also allocated funds for innovative concepts and ZE pilot project deployment and demonstration





POLA Early ZE Truck Deployment

- POLA released a Request for Proposal (RFP) (in 2021) for ZE trucks and associated infrastructure
- POLA Board approved two proposals for a total of \$6 million
 - One project has deployed all 10 trucks
 - Second project has received 12 trucks and waiting for infrastructure installation (estimated completion Quarter 4 2025)
 - Truck operator is looking for alternative charging site until construction completion



U.S. EPA Clean Ports Program



Electric cargo handling equipment and drayage trucks

POLA awarded ~\$412 million



Charging Infrastructure, solar generation, and battery energy storage system



Vessel shore power



U.S. EPA Clean Ports Program (continued)

- Includes funding a community-led \$50 million ZE grant program and workforce development
- ZE Truck Incentive RFP
 - \$50 million of EPA grant funding
 - \$25 million of POLA CTF revenue
 - Expected release = Quarter 3 2025



Ports' Plus-Up Program

Ports' Plus-Up Program Using CTF Rate funds, Ports provided additional funding (plus-ups) to CARB's HVIP vouchers

Program Details

- Opened November 2023 with \$60 million, closed in October 2024
- \$150,000 CARB HVIP Voucher + \$75,000 plus-up OR \$100,000 for fleets with less than 20 trucks

Reopening Late 2025 Due to voucher cancellations and Nikola bankruptcy, CARB expected to reopen HVIP with returned funds and for Port plus-ups as well



ZE Truck Voucher Incentive Program

Port Voucher Program

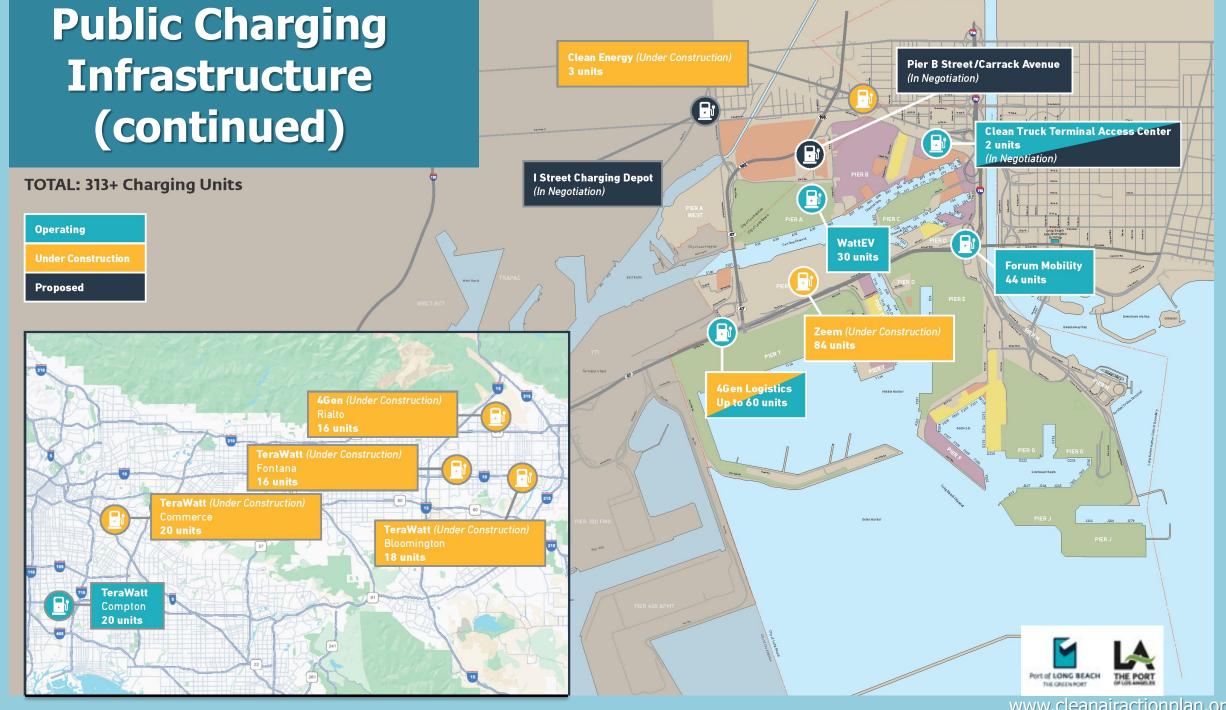
- Based on public feedback, Ports developing a stand-alone voucher program
- Ports are developing guidelines and aiming to request Board approval later this year

Proposed Program Elements

- Voucher amounts: \$100,000 \$200,000 per truck
- No fleet size limit
- Cap on number of vouchers/fleet/ year
- Stacking with SCE, SCAQMD, and HVIP allowed

Public Charging Infrastructure

- POLB accepted solicitations for public charging stations at two sites
 - Both sites, 1) Terminal Access Center and 2) Pier B/Carrack Ave, are under real estate negotiations
- POLA released an RFP for a site in Wilmington in January 2024
 - Selection and CEQA analysis has been completed
 - Expected to go to POLA Board Fall 2025





Regulatory Landscape

- CARB withdrew its request for a waiver for the Advanced Clean Fleets (ACF) Regulation
 - Ports are still committed to CAAP goal of 100% ZE trucks
 by 2035
- Port staff continuing to meet with partners (i.e., CARB, utilities) to identify strategies to continue ZE truck adoption and maximize funding





Next Steps



Continue to monitor CTF Rate implementation and spending plan roll-out



Continue plus-up voucher program

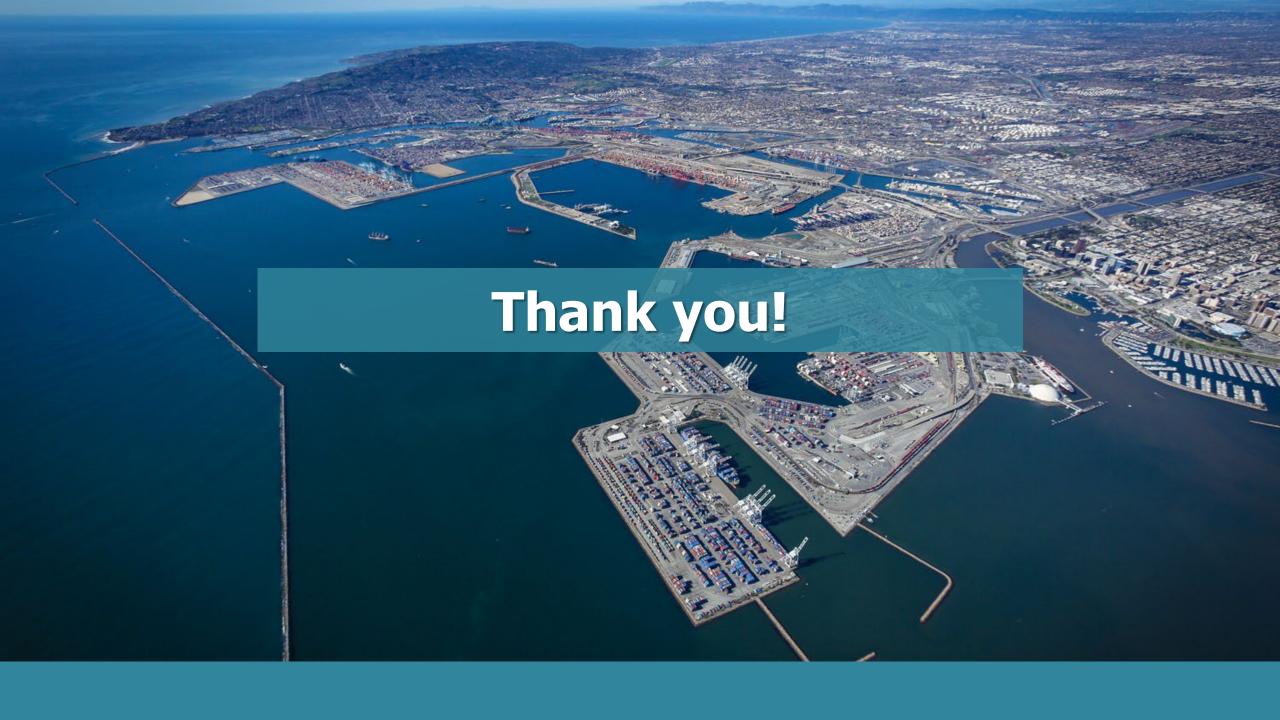


Develop additional strategies to advance ZE truck deployment



Complete
ongoing public
charging depot
infrastructure
projects

Next Steps





Class 8 Drayage Truck Feasibility Assessment



Required as part of the 2017 San Pedro Bay Ports Clean Air Action Plan (CAAP)



Updated every three years



Assess feasibility of battery-electric or hydrogen-powered drayage trucks.



Analyze the operational feasibility and requirements for implementing zero emission (ZE) technology in port operations





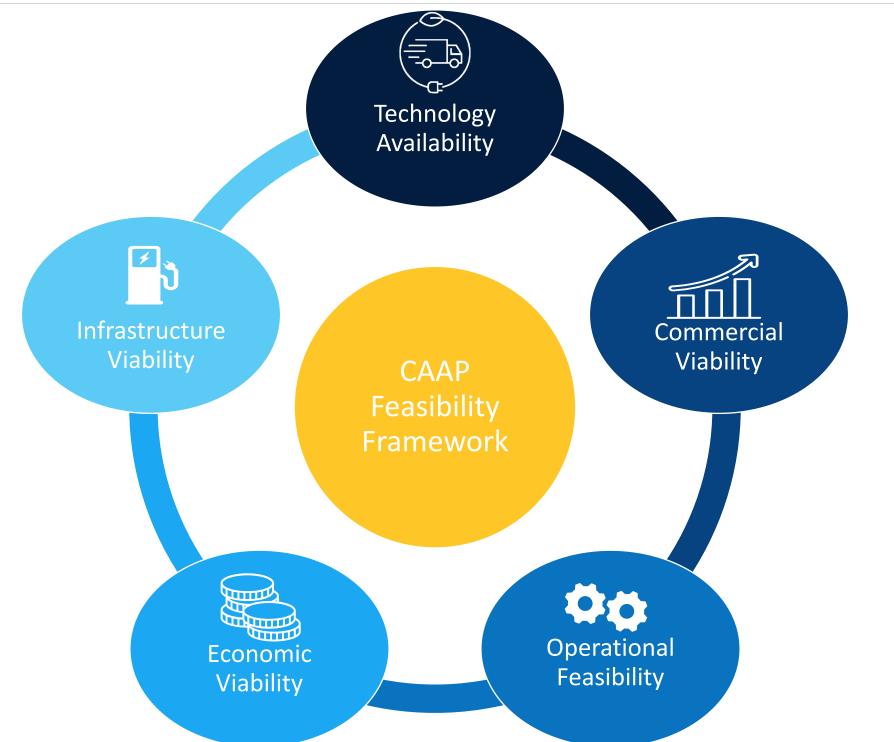
Examine the readiness of supporting infrastructure and evaluate economic considerations



Public engagement through CAAP stakeholder meetings

Ports' Clean Air Action Plan - Feasibility Assessments

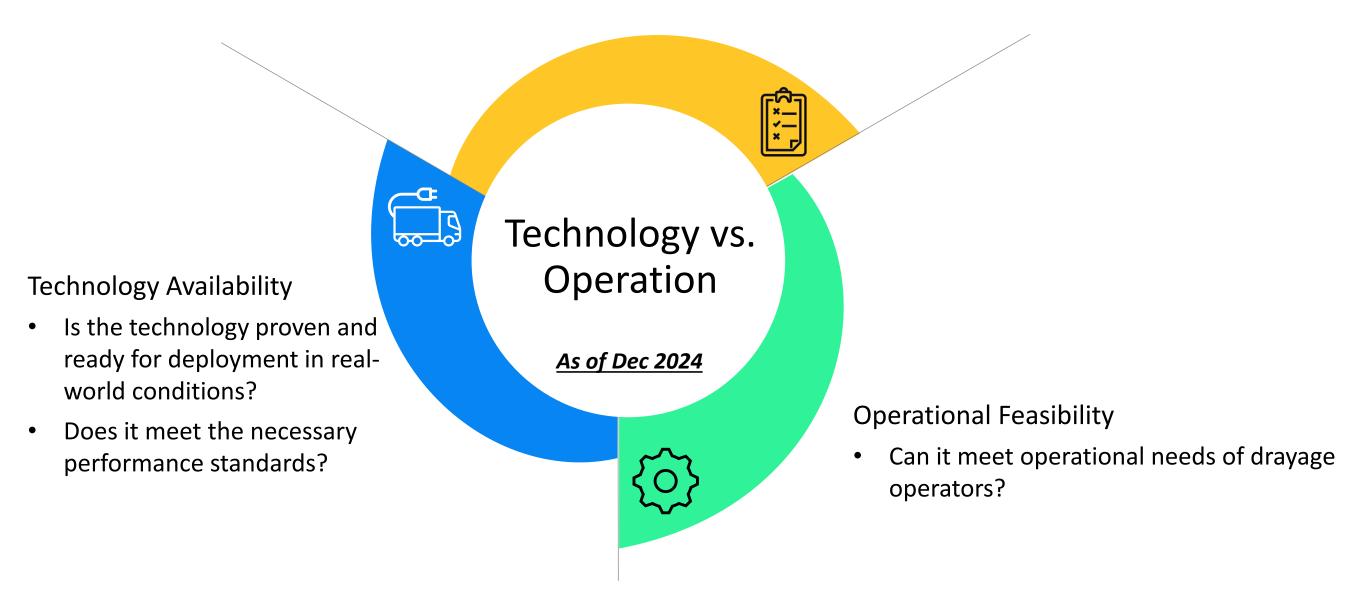
Clean Air Action Plan (CAAP) Feasibility Assessment Criteria





Commercial Viability

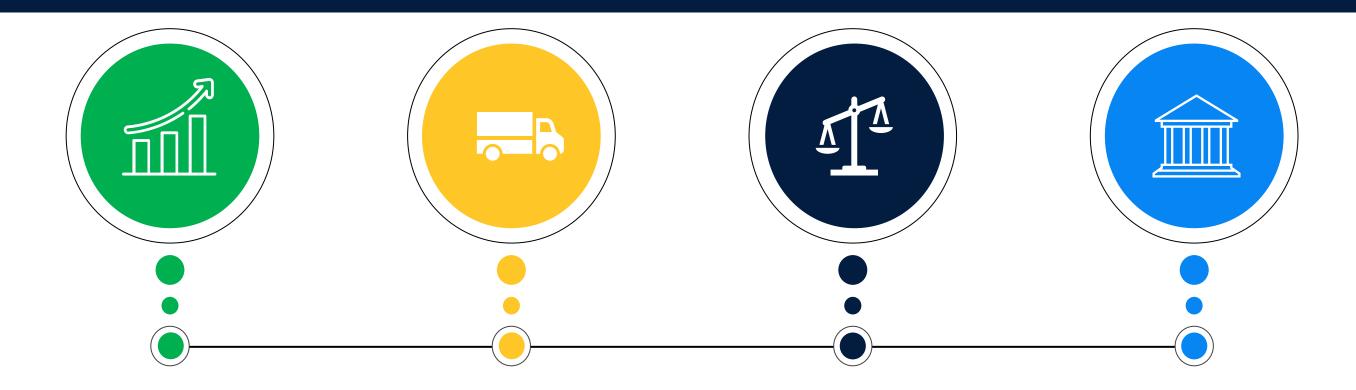
- Manufacturing Capability
- Production Timelines
- Support Services





Previous presentation can be found at:

Technical and Commercial Viability



Commercial Readiness

ZE trucks reached commercial maturity by end of 2024

Model Availability

- 7 Battery Electric Truck (BET) models available (150–330 mile range)
- 6 Fuel Cell Electric Truck (FCET) models available (249–500 mile range)

Weight & Charging

- Heavier curb weights (8,000 lbs. more than diesel)
- BETs have slow charging rates, requiring megawattlevel charging

Build America Buy America Act (BABA) Compliance

Limited domestic compliance raises production costs and causes delays



Operational Viability

BETs suit **short-haul**, single-shift routes (<150 miles), with approximately 75% of operators able to use them for these trips.

FCETs offer longer range and rapid refueling (12–20 mins), making them ideal for **longer routes (150-250 miles)** and two-shift operations.

FCET infrastructure is limited, constraining broader deployment.

Payload limits due to heavier curb weight reduce profitability. Only approximately 67% of operators can manage these constraints.





Economic Viability

 Evaluate costs associated with adopting ZE technologies compared to traditional diesel baselines



ZE Infrastructure Accessibility

 Identify infrastructure gaps and estimate necessary charging and refueling needs

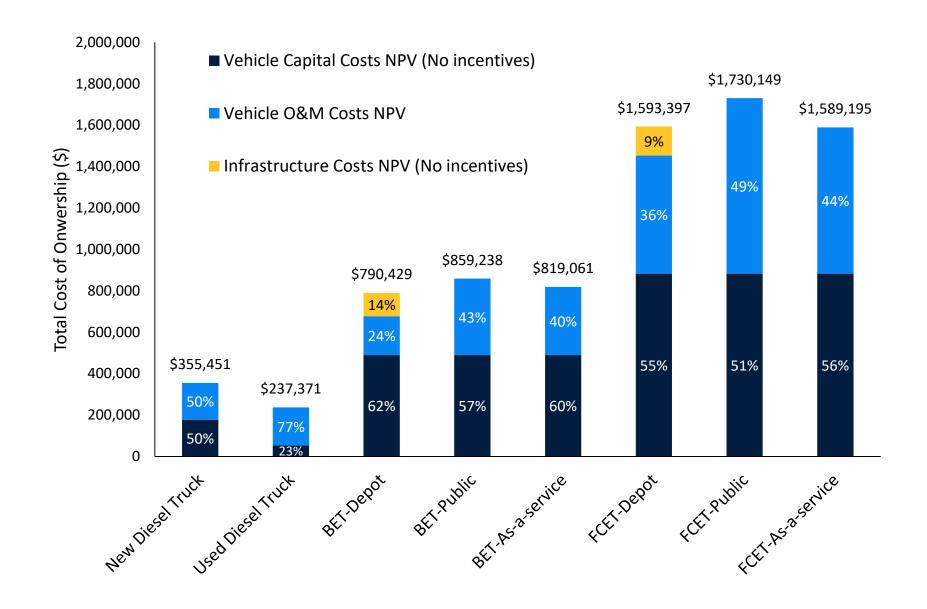




Economic Viability

Total Cost of Ownership (TCO) Results

- BET TCO is 2–2.4x higher than new diesel trucks; FCET TCO is 4.5–5x higher.
- Used diesel trucks have the lowest TCO.
- Depot charging offers lower energy costs than diesel; public charging and hydrogen are more expensive.
- Incentives reduce BET TCO by up to 34% and FCETs by 16–21%, but diesel trucks remain most affordable.



Charging and Refueling Infrastructure Needed for Full Transition to ZE

Class 8 drayage truck inventory

23,500

 Number of unique Class 7 – 8 trucks visiting the Ports annually.

16,700

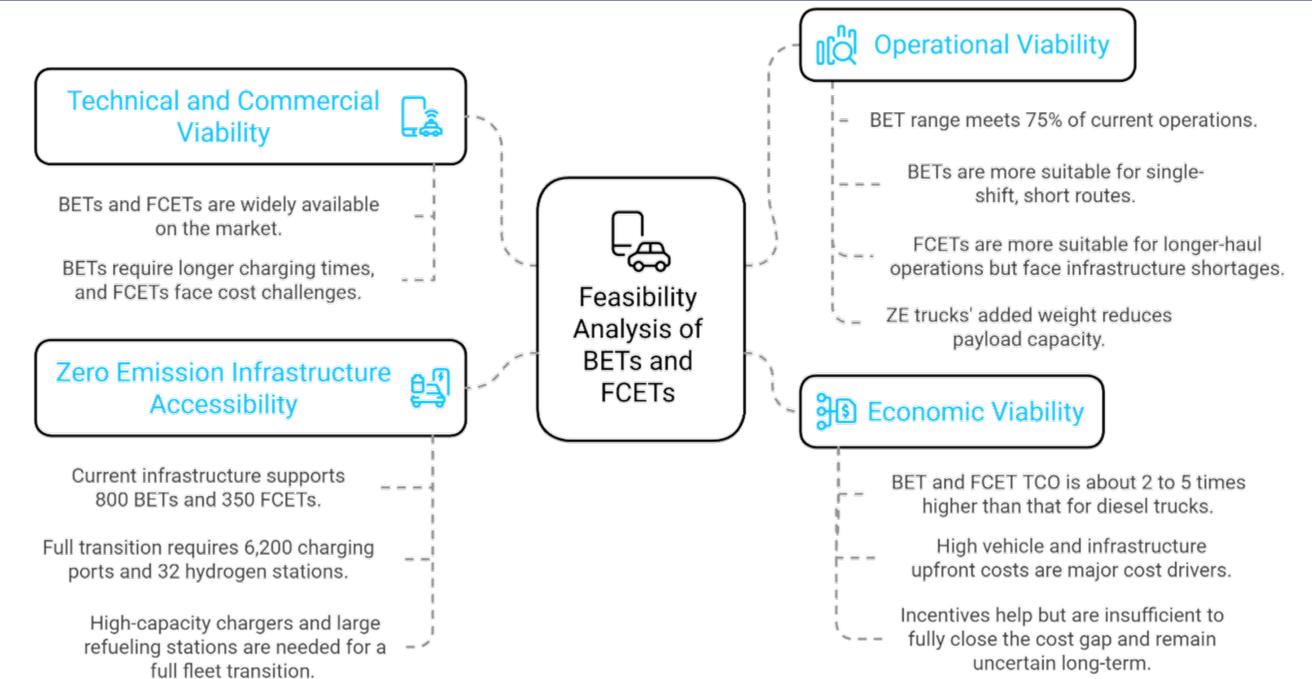
 Number of Class 8 trucks that visited the Ports frequently (more than 2 moves per week) There is a need for a total of 6,200 charging ports and 32 hydrogen refueling stations in the region for a full transition to ZE trucks

Fuel type	Number of Class 8 ZE trucks	Existing operational or in development infrastructure	Number of charging ports / hydrogen refueling stations Needed in the region*
Battery electric trucks (BETs)	15,000	462 charging ports (can support up to 800 BETs)	6,200 charging ports
Hydrogen fuel cell electric trucks (FCETs)	1,700	6 hydrogen refueling stations (with a total of 25,200 kg/day refueling capacity can support up to 350 FCETs)	32 hydrogen refueling stations (with a total of 123,200 kg/day refueling capacity)

^{*} This includes the existing infrastrcture



Overall Feasibility





Comparison with Previous Assessments

Commercial Maturity

In 2018, only 1 BET model existed (pre-commercial); By 2024, 7 BET and 6 FCET models are commercially available.



Infrastructure

Charging and hydrogen refueling options remain limited but have expanded significantly since 2018.

Technology

BET range increased from 100–150 miles (2018) to up to 330 miles (2024); By 2024, FCETs entered market for first time. Previous Feasibility
Assessments:
2018, 2021

There is still a long way to achieve full market maturity and widespread adoption. Continued investments, policy support, and infrastructure expansion will be critical to closing cost gaps and enabling broader ZE truck adoption.

Cost

Despite progress in narrowing the gap, ZE trucks still have much higher TCO than diesel.



Summary of Public Input

- ✓ Review public input
- ✓ Update feasibility assessment report
- ✓ Publish final feasibility assessment report

- **TCO analysis lacks nuance** Uses uniform assumptions that don't reflect differences between owner-operators and large fleets.
- Assumptions skewed against BETs Depreciation, interest rates, and labor costs overstate BET costs and understate diesel costs.
- **Survey sample too small and biased** Only 42 out of 2,156 companies responded; results may reflect anti-regulatory bias and are not statistically valid.
- Truck ownership time underestimated TCO assumes 5-year truck life, while real-world data and CARB's ACF analysis use 12 years, inflating ZE truck costs.
- Fuel economy for diesel trucks too high Assessment uses 7.7 mpg (long-haul average);
 drayage trucks are closer to 5.1 mpg, which underestimates diesel costs.
- Missing TCO components Excludes tax depreciation benefits for ZE trucks and omits the \$10/TEU Clean Truck Fund fee for diesel trucks.
- Incentives not properly factored Fails to account for Clean Truck Fund and HVIP, which significantly reduce BET costs.
- Charging needs overestimated Most drayage trips are under 100 miles; midday charging rarely needed.
- **Hydrogen analysis misleading** Ignores safety, cost, and environmental concerns; groups hydrogen with BETs inaccurately.



Questions?

Thank you!

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SAN PEDRO BAY PORTS

2024 CARGO HANDLING EQUIPMENT FEASIBLITY ASSESSMENT



AGENDA

CAAP Stakeholder Meeting August 5, 2025

- 1. Approach Review
- 2. Feasibility Assessment Results
- 3. Schedule / Next Steps



ZE CHE Feasibility Assessment Approach

In-Scope Equipment

- > Assessment of the following zero emission (ZE) cargo handling equipment (CHE) technologies: battery-electric (BE) and hydrogen fuel cell (HFC) for:
 - Yard Tractor
 - Top Handler
 - Large-Capacity Forklift (36,000+ lbs)
 - Rubber-tired gantry crane
 (RTG), including grid electric

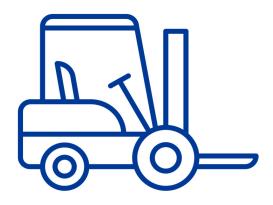




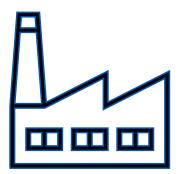


Feasibility Assessment Approach

2017 CAAP Update Framework for Developing Feasibility Assessments - Parameters



Technical Viability



Commercial Availability



Operational Feasibility



Infrastructure Availability



Economic Workabilit



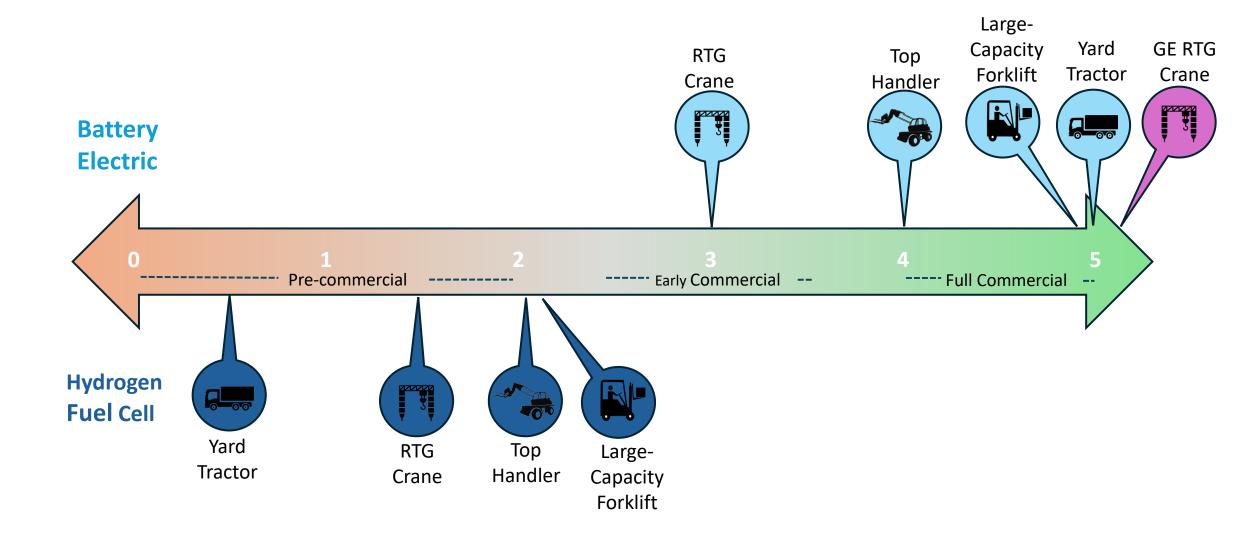
Commercial Availability

Assessment Parameters

- Production and Certification by Major OEMs
- Network of Dealerships to Sell and Service CHE
- ZE CHE Include Warranties and Long-Term Support
- Ability to Manufacture CHE to Meet Current/Forecasted Demand
- Backlog of CHE Orders or Credible Expression of Interest



Commercial Availability



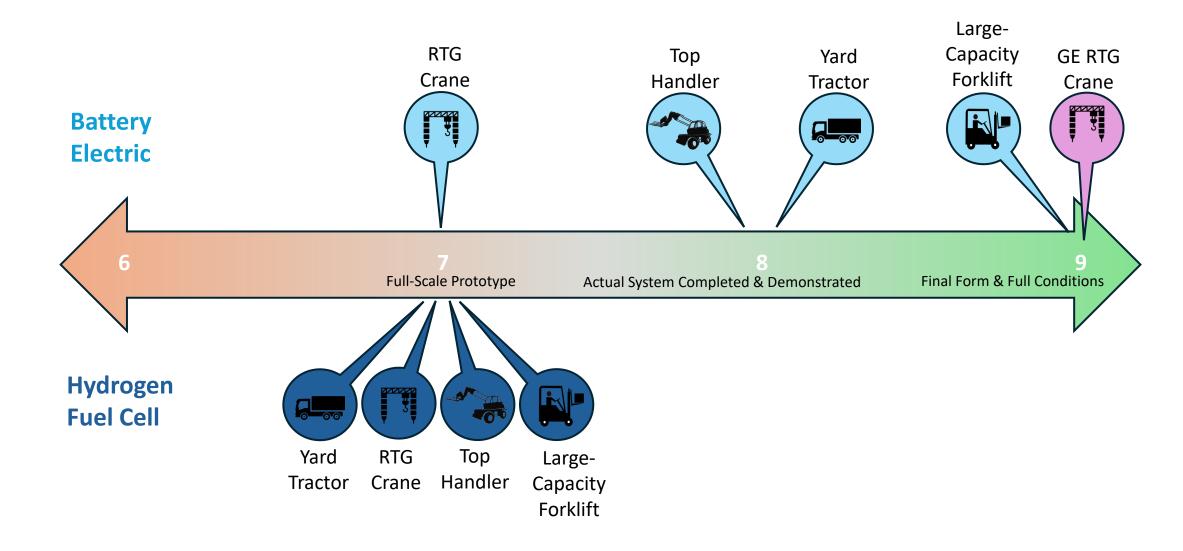
ZE CHE Assessment

Technical Viability

Relative Stage of Development	Technology Readiness Level (TRL)	Department of Energy TRL Definition
Systems Operations	TRL 9	Actual system in its final form and operated under full range of operating conditions.
Systems Conditioning	TRL 8	Actual system completed and qualified through test and demonstration. The technology has been proven to work in its final form and under expected conditions.
Systems Conditioning	TRL 7	Full-scale similar prototype system demonstrated in relevant environment.
Technology Demonstration	TRL 6	Engineering/pilot-scale system validation in relevant environment.



Technical Viability



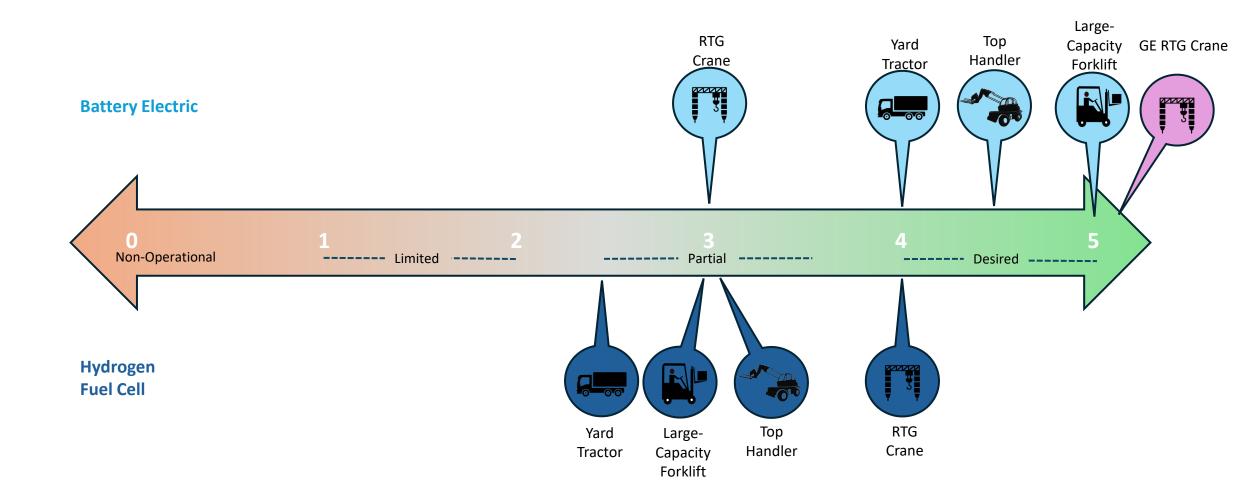
Operational Feasibility

Assessment Parameters

- Capability to Meet MTO Performance Parameters
- Ability to Meet Per-Shift and Daily Operating Time Requirements
- Fueling / Charging Speed Meets Revenue Operation Requirements
- Operator Comfort, Safety, and Fueling Procedures
- Available Parts, Maintenance, Training, and Manuals



Operational Feasibility



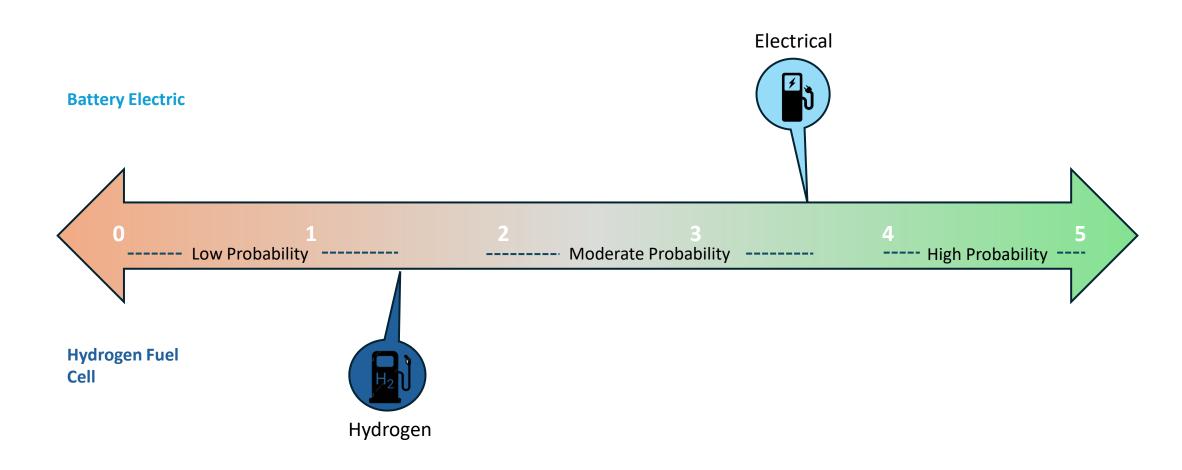
Fuel and Infrastructure Readiness

Assessment Parameters

- Charging / Fueling Technology Readiness
- Terminal Infrastructure Deployed for Full ZE Transition
- Sufficient Utility Capacity or Fuel Supply for Full ZE Transition
- Infrastructure Buildout Stage (Planning, Design, Procurement-Construction)
- Existing Codes and Standards / Successful Installation at Terminals



Fuel and Infrastructure Readiness



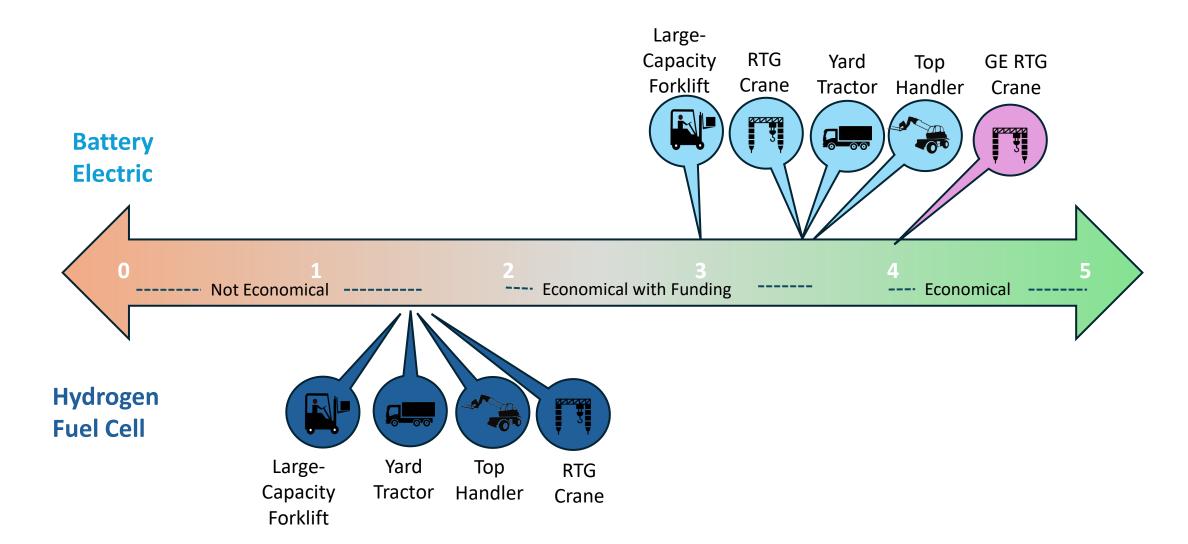
Economic Workability

Assessment Parameters

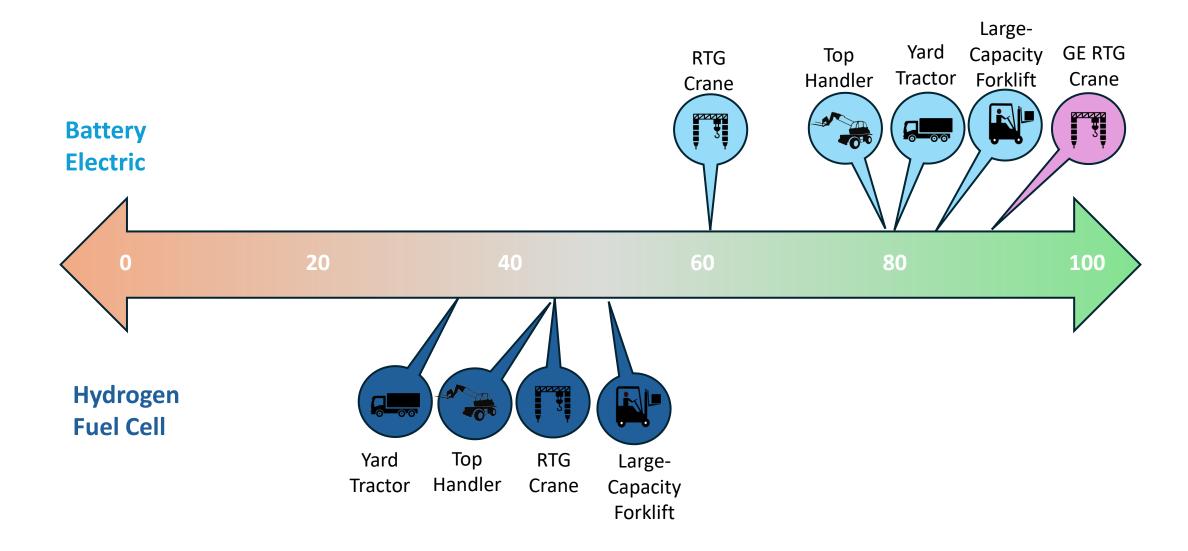
- ZE CHE Purchase Price is Affordable to MTOs / Comparable to Diesel CHE
- ZE CHE O&M Cost is Comparable to Diesel CHE
- Infrastructure Capital and Operational Costs are Affordable to MTOs
- No Major Economic / Workforce Impacts
- ZE CHE Total Cost of Ownership is Affordable to MTOs / Comparable to Diesel with Available Incentives through 2030



Economic Workability



Overall Feasibility



Schedule / Next Steps

Milestones

- ✓ Research/Data Reviews: July September 2024
- **✓** OEM/Operator Interviews: **September November 2024**
- ✓ Develop Assessment: December 2024 June 2025
- > Peer Review Period: July August 2025
- > Drafts for Public Comment: **September 2025**
- > Public Review Period: **September-October 2025**
- > Final Assessment: October 2025

